



THE SECOND TURKISH-GREEK INFORMATION SOCIETY FORUM(TGISF)

May 26-28, 2000

Athens - Greece

1.THE SECOND TGISF PROGRAM

2.TURKISH PARTICIPANTS

3.GREEK PARTICIPANTS

4.PROFILES OF TURKISH PARTICIPANTS

5.PROFILES OF GREEK PARTICIPANTS

6.RESULTS

7.SPEECH OF MR. SANCAR SAYIN MP OF REPUBLIC OF TURKEY

8.SPEECH1 OF MR.FARUK ECZACIBAŞI PRESIDENT OF THE TURKISH INFORMATICS FOUNDATION

9.SPEECH2 OF MR.FARUK ECZACIBAŞI PRESIDENT OF THE TURKISH INFORMATICS FOUNDATION

10.PRESENTATION OF PROF.S.KURU BOGAZICI UNIVERSITY

11.PRESENTATION OF MR. GOKHAN KARAKUS ON E-COMMERCE(E-COM)

12.PRESENTATION OF MR.ALPASLAN OZLU ON E-BANKING

2nd GREEK-TURKISH INFORMATION SOCIETY FORUM

26-28 May 2000

ASTIR PALLAS RESORT

Hotel: **APHRODITE**, Meeting Room: **AIGAIO HALL**

PROGRAM

Friday 26 May 2000

09:00 Arrival of the Turkish Delegation

12:00 Departure from Hotel "ASTIR PALLAS" Vouliagmenis

- Visit to Acropolis
- Visit to the City Hall
- Lunch at Restaurant "Dionysos"
- Visit to the "Foundation of The Hellenic World"

17:00-18:00 Free Time

18:30-20:00 "Steering Committee" meeting at "ASTIR PALLAS" "HELIOS" Hall

21:00 Official Dinner at "The Yacht Club" Piraeus

(The members of the Turkish Delegation that don't participate to the Steering Committee will go on a sight-seeing tour around Athens)

Saturday 27 May 2000

09:30-10:00 Participants registration

Coffee

10:00-10:30 Introductory speeches:

- Mr. **Spyros Vyzantios**, President of SEPE
- Mr. **Faruk Eczacibasi**, President of TBV
- Mr. **George Metakides**, European Commission
Responsible for Information Society Technologies
- Mr. **Socratis Kokkalis**, President of INTRACOM

10:30-11:00 Objectives of the Greek- Turkish IT Forum

- Mr. **Ch. Giannakopoulos**, Manag. Director of PLANET S.A.

11:00-11:15 Coffee Break

11:15-13:30 Parallel Working Groups:

- Businessmen-Enterprises, coordinator: **Mr. Christos Papathanos**, Managing Director CPI, Vice President of the Board of Directors of SEPE
- Academics, coordinator: **Mr. Christos Halkias**, Professor, National Technical University of Athens
- Non Governmental Organizations, coordinator: **Mr. Spyros Bakogiannis**, President of the Greek Computer Society
- Media-Press, coordinator: **Mr. Stathis Haikalis**, journalist KNOW HOW

13:30-15:00 Lunch

INFORMATION and COMMUNICATIONS TECHNOLOGY

GREEK-TURKISH BUSINESS APPROACH

« ASTIR PALLAS » VOULIAGMENI

Hotel: **APHRODITE**, Meeting Room: **AIGAIO HALL**

Saturday 27 May 2000

15:00-15:15 Introductory speeches:

- **Mr. Spyros Vyzantios**, President of SEPE
- **Mr. Faruk Eczacibasi**, President of TBV
- **Mr. George Metakides**, European Commission
Responsible for Information Society Technologies
- **Mr. Panayotis Koutsikos**, President of Council of Greek-Turkish Business
Cooperation
- **Mr. Socratis Kokkalis**, President of INTRACOM

15:15 Speech of the **Minister of Foreign Affairs Mr. George Papandreou***

15:30 (30') Thematic Sessions:

- Introductory speech on Information Technologies and Telecommunications,

Mr. Carolos Gikas, Managing Director INTRASOFT

- Telecommunication Networks, speakers:
 - **Mr. Ioannis Taloumis**, Vice President of the Telecommunication Committee of SEPE
 - **Mr. Murad Ardac**, KOC-HOLDING
 - Banking Sector, speakers:
 - **Mr. Nikos Kouzos**, Sales Director INFORMER
 - **Mr. Alpaslan Ozlu**, General Manager BILPA
 - Public Sector, speakers:
 - **Mr. Vassillis Palios**, Director PLANET
 - **Mr. Sancar Sayin**, Information Technologies Group of the Turkish Parliament
 - Electronic Commerce, speakers:
 - **Mr. Hlias Kyriakakis**, Vice President of the International Development Committee of SEPE
 - **Mr. Savas Unsal**, General Manager SUPERONLINE
 - Education, speakers:
 - **Mr. Alexandros Sideridis**, IT Professor, Agriculture University of Athens
 - **Prof. Selahattin Kuru**, BOGAZICI UNIVERSITY
- *To be confirmed

A brief discussion follows each session.

18:00-18:15 Concluding remarks

18:15-19:00 Business Bilateral Meetings

19:00 Cocktail

21:00 Dinner

Sunday 28 May 2000

All the Turkish Delegation will sail on a daily cruise to Aigina.

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TURKISH PARTICIPANTS

- | | | |
|----------|--------------------|---------------------------------|
| 1 | Business Şule | Altuner / Logo Business Systems |
| 2 | Business Onur | Alver / Verisoft |
| 2 | Business Murad | Ardaç / Koç Holding |
| 3 | Business Şemseddin | Arat / Sinai Kalkınma Bank. |
| 4 | Business Haluk | Bal / I-Bimsa |
| 5 | Business Şevki | Can / Porcan Holding A.Ş. |
| 6 | Business Nükhet | Demiren / Infina |
| 7 | Business Ömer | Erginsoy / Turkport |
| 8 | Business Ahmet | Güvener / Link Holding |
| 9 | Business Zafer | Kurdakul / Interpro |

- | | | | |
|----|------------|------------|---|
| 10 | Business | Ahmet | Öngün / Gantek |
| 11 | Business | Alpaslan | Özlü / Bilpa |
| 12 | Business | Coşkun | Ural / ITD |
| 13 | Business | Gökhan | Karakuş / Superonline |
| 14 | Business | Ruşen | Yaykın / Interpro |
| | | | |
| 1 | Gov't | Hüseyin | Mert / Parliament Information Technologies Group |
| 2 | Gov't | Sancar | Sayın / Parliament Information Technologies Group |
| | | | |
| 1 | University | Eşref | Adalı / İstanbul Technical University |
| 2 | University | Mehmet | Baray / Bilkent University. |
| 3 | University | Asuman | Doğaç / METU |
| 4 | University | Şaban | Eren / Ege University. |
| 5 | University | Güliz | Erginsoy / Mimar Sinan University |
| 6 | University | Fuat | İnce / Isik University |
| 7 | University | Yahya | Karşligil / Yıldız Technical University |
| 8 | University | Selahattin | Kuru / Bogazici University |
| 9 | University | Fatoş | Vural / Middle East Technical University |
| 10 | Research | Hakan | Kalyoncu / TUBİTAK MAM |
| 11 | Research | Mehmet | Emin Özel / TUBİTAK MAM |
| 12 | Research | Hülya | Yıldırım / TUBİTAK MAM |
| | | | |
| 1 | Media | Vedat | Çakmak / Information Week |
| 2 | Media | Baki | Günay / Türkiye |
| 3 | Media | Tüge | Oyman / Bersay |
| 4 | Media | Musa | Savaş / PC Life & Computerlife |
| 5 | Media | Didem | Tunel / BT Haber |
| 6 | Media | Leyla | Umar / Sabah |
| | | | |
| 1 | NGO | Mustafa | Akgül /TBD |
| 2 | NGO | İnci | Apaydın /TBD |
| 3 | NGO | Faruk | Eczacıbaşı /TBV |
| 4 | NGO | Seres | Ener /TBV |
| 5 | NGO | Behçet | Envarlı / TUBISAD |
| 6 | NGO | Nevin | İlhan / BERSAY |
| 7 | NGO | Tuncer | Üney /TBV |

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**THE SECOND TURKISH-GREEK INFORMATION SOCIETY FORUM(TGISF)
May 26-28, 2000**

Athens - Greece

GREEK PARTICIPANTS

IT NGO'S		
1	(Ataroglou Pantelis)	SEPE
2	Averof Yiannis	Egnatia Epirus Foundation
3	Bakoyiannis Spyros	Greek Computer Society
4	Efraimoglou Dimitris	Foyndation of the Hellenic World
5	Freeman Virginia /ICT Consultant	SEPE
6	Karapetsis Stefanos	Mellon Technologies
7	Kastis Nikitas	Foundation Lambraki
8	Kozatsas John /VP E-Commerce Com.	SEPE
9	Panayiotis Koutsikos	Council of Greek-Turkish Bus. Coop.
10	Riginos Byron	Datalex
11	Souris Andreas	Greek Computer Society
12	Taloumis John /VP Telecom Committee	SEPE
13	Teodoridis Yorgo	ELIPS
14	Zaimis Fokion	SEPE
15	Zervos Andreas /Managing Director	Datamedia S.A.
POLITICAL LEVEL		
16	Papaconstantinou George	Prime Minister's Office
17	Rallis Alexandros	Advisor of the Minist. Of Foreign Affairs
IT COMPANIES		
18	Deligiannis George / Marketing Director	Intrasoft International
19	Argyros Stelios	Stet
20	Drimiotis Andreas	Delta
21	Fessas Theodore /CEO	Info Quest S.A.
22	Fourlis	Fourlis
23	Giannakopoulos Christos /CEO	Planet S.A.
24	Gikas Karolos /Managing Director	Intrasoft S.A.
25	Kamatakis Ioannis	MLS
26	Kokkalis Sokratis/CEO	Intracom SA
27	Koronias George	Panafon
28	Koumeri Raphael	Planet S.A.
29	Kouzos Nick /Sales Manager	Informer SA
30	Kyriakakis Ilias	Brainware
31	Kyriazis Antonios	Singular
32	Manasis Nikolaos	OTE
33	Nikolinakos Nikos	Pouliadis Associates Corp
34	Pouliadis Athanasios /CEO	Pouliadis Associates Corp
35	Roberto Rovera	Stet
36	Rogalas Constantinos	Intrasoft

37	Simoudis S.C. /Managing Director	Informer SA
38	Sotiropoulos Tryfon	Openservices
39		Cosmote
40	Tzortzakis Pantelis	Forthnet
41	Prof. Constantopoulos Panos	University. of Crete & Forth
42	Prof. Akrivis G.	National Tech. University of Athens
43	Prof. Christodoulakis D.	University of Patra
44	Prof. Darzentas I.	University of Aigaio
45	Prof. Fillipos Tsalidis	National Tech. University of Athens
46	Prof. Georgoulas N.	University of Patras
47	Prof. Giannakoudakis M.	National Tech. University of Athens
48	Prof. Groubos P.	University of Patra
49	Prof. Halkias Christos	University of Thessaloniki
50	Prof. Ioannis Tsoukalas	National Tech. University of Athens
51	Prof. Katevenis M.	University of Crete
52	Prof. Katos A.	University of Macedonia
53	Prof. Koutsouris D.	National Tech. University of Athens
54	Prof. Maglaris Vassilis	University of Thessaloniki
55	Prof. Makios Vasilis	University of Xanthi
56	Prof. Panayiotopoulos A.	University of Piraeus
57	Prof. Paterakis M.	Technical University of Crete
58	Prof. Pmbortsis A.	Aristotelio University of Thessalon.
59	Prof. Sfikopoulos Th.	University of Athens
60	Prof. Stassinopoulos George	University of Ioannina
61	Prof. Strintzis Michael	University of Thrace
62	Prof. Sykas Efstathios	University of Athens
63	Prof. Tsalidis Filipos	University of Xanthi
64	Prof. Tsoukalas Ioannis	Aristotelio University of Thessalon.
MEDIA		
65	Kaimaki Valia	Elefthepotypia
66	Boutou Anna	Ant1
67	Franjeskaki Hrisanthi	Oikon. Viomihaniki. Epitheorisi
68	Haikalis Stathis	Executie Know-How
69	Halavazis I.	Imerisia
70	Hasapopoulos Nikos	Vima
71	Kefalas	Oikonomikos Tahydromos
72	Mandravelis Evangelos	Kerdos
73	Mitsotakis	Alter 5
74	Papandropoulos	Oikonomikos Tahydromos
75	Polymeni Chryssa	Macedonia
76	Protaiou Paulina	Oikonomikos Tahydromos

77	Psaropoulos Giannis	Athens News
78	Rizopoulos I.	Kathimerini
79	Stouraitis George	Express
80	Tzanne Marianna	Exousia
EUROPEAN COMMISSION		
81	Metakides George	
82	Michel Bosco	
83	Ktenas Angelos	

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PROFILES OF TURKISH PARTICIPANTS

ICT COMPANIES GROUP

SULE ALTUNER
LOGO BUSINESS SYTEMS A.S.
Business Development Manager

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Telephone : 90 216 579 80 00

Fax : 90 216 418 55 67

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LOGO is a Member of Turkish Informatics Foundation

"LOGO is Turkey's largest independent software group. Since its foundation as an innovative start-up company, its development activities expanded from PC accounting applications for small businesses, to large customizable enterprise solutions, training and consultancy services and distribution of third party products. Today, Logo group consists of six companies mainly in the software business, with revenues approaching \$40 million, and a work force of 280 people.

LBS is the flagship company of the Logo Group. LBS's mission is to be a global provider of productivity and profitability solutions for enterprises of all sizes, using information technologies."

ONUR ALVER
CEO OF VERISOFT

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Email : info@verisoft.com.tr

Web : www.verisoft.com.tr

VERISOFT is a company established in 1984, specializing in electronic payment systems.

VERISOFT is the exclusive distributor of EFT/POS systems from DASSAULT AT (Groupe Thomson CSF Detexis) and Value Added Reseller of GEMPLUS smartcard systems.

Software systems of DASSAULT terminals and GEMPLUS smartcards have developed by VERISOFT.

Verisoft have also developed complete software systems for global payment systems VISA and EUROPAY/MASTERCARD. From back office to ATM management, EFT/POS systems to Internet Payment Gateways, embossing/encoding systems to smartcard systems, every segment of the transaction automation has been realized.

Another activity of Verisoft is design and production of specialized payment systems hardware such as Fast Access Controllers for EFT/POS devices, HSM crypto boxes, PINPAD devices. FAC 5624: Fast Access controller enables you to complete online dial up credit or debit card transactions under 5 seconds !

Payment systems integration to cold and hot drink vending machines is one of the key development areas for Verisoft. Using standard VISA/MASTERCARD or smartcards, these systems can dispense all sorts of goods.

Verisoft now focuses on Internet E-Commerce and have developed a very efficient payment gateway called SanalPOS. This system can provide online domestic credit card authorizations in average 3 seconds.

DR. MURAD ARDAC
KOC HOLDING A.S.
Information Group Telecommunications Co-ordinator

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Koc Holding, with more than 100 companies and 40,000 employees is one of the largest private sector companies in Turkey.

The group has core businesses in the automotive industry, consumer durables, consumer goods and retailing, financial services, construction, international trade and tourism, and has targeted energy and telecommunications as principle areas of future growth.

The Information Group established this year coordinates all information technology and telecommunications related activities like IT services and solutions, CATV, Internet, satellite services, new venture capital projects and in the future other wireless and wireline services.

Dr. Murad Ardac is a member of the Steering Committee of the Information Group and develops and co-ordinates all telecommunications related projects. He focuses on business strategy, future technologies and business relations.

SEMSEDDIN ARAT
INDUSTRIAL DEVELOPMENT BANK OF TURKEY
Executive Vice President and CIO

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Industrial Development Bank of Turkey is a Member of Turkish Informatics Foundation

Industrial Development Bank of Turkey was established in 1950 with the support of the World Bank and the cooperation of the Government of the Republic of Turkey, Central Bank of Turkey and the leading commercial banks of Turkey. TSKB is the first investment and development bank of Turkey.

In recent years the Bank focused its attention and efforts on developing the "Investment Banking" chartered in its historical mission. TSKB diversified and expanded its activities both in the domestic and international capital markets and upgraded its knowledge base through its vast accumulation of experience in financing the industry.

TSKB raises its capital parallel to the expansion in its activities and loans. The fully paid-in capital of the Bank is TL 28 trillion as of April 2000.

The Bank's Information Technology Division has four subdivisions :

-
- Application Development
-
- Business Systems Analysis and Development
-
- System & Network Support
-
- IT Consultancy

Since its establishment the Bank has developed all core banking applications and related technology solutions in-house.

With an expert staff of 35 persons, the TSKB IT Division also produces complete solutions for a continuously expanding number of clients mainly in the financial sector. The client portfolio includes several companies from banking, insurance, leasing and factoring sectors, security houses and also The Banks Association of Turkey. The wide range of solutions offered is a good representation of the IT team's capability.

HALUK BAL

I-BIMSA A.S.

General Manager

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I-Bimsa is a member of the Turkish Informatics Foundation

Bimsa was established in 1975 to provide information technology services to enhance development and actualization of business targets and coordinate the strategies of leading industrial and trading companies of the Sabancı Group.

In 1992, IBM Türk Ltd. acquired a 50 % stake in the Company and the name was changed to I-BİMSA. The Company also delivers the information technology expertise it has acquired in various sectors to companies outside of the Sabancı Group.

I-BİMSA has 140 specialists, who have developed Production Systems, Financial Systems, Human Resource Systems, Management Information and Decision Support Systems on various hardware and software platforms. I-BİMSA also provides IT consultation services.

I-BİMSA SAP Competence Center, established in 1996, provides consultation on ERP and installation services to many large companies in various sectors and

continues to expand its customer base.

I-BİMSA with its advanced products and services designed for the new millennium, provides e-Business, Customer Relationship Management (CRM) and Business Intelligence solutions that gives competitive advantage to his clients.

By establishing partnerships with leading International Companies such as IBM, Cisco Systems, Lucent Technologies, etc., I-BİMSA delivers a wide range of hardware and software products.

Integrating those products with infrastructure implementation services like cabling and networking, I-BİMSA is capable of providing turn key Information Technology Solutions even for very complex requirements.

In 1994, I-BİMSA was the winner of IBM Europe APNN Network Award.

NUKHET DEMIREN
INFINA YAZILIM A.Ş.
Member of the Board

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E-mail : nuekhet@hol.gr

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Infina Yazılım is a member of the Turkish Informatics Foundation

Infina Yazılım A.Ş. is a application software development company, based in İstanbul, Turkey. It is a mid-size but rapidly growing organization, and is Turkey's leading developer of client-server based financial applications.

Infina's mission is to provide an excellent software foundation to its clients, in order to help them create an environment of growth in the finance industry.

Infina's first product, FinBase, is a multi-branch, multi-accounting capital markets application, aimed at banks and brokerage houses. Its latest product, SPY-Focus, is a strategic portfolio management tool that allows portfolio managers to control risk and return factors, through a series of scientific methods. Another important product, FinTrade, is a full futures-exchange automation, that includes a trading interface to futures brokerage firms.

M.SEVKI CAN
PORCAN HOLDING
CEO

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Porcan Holding is a member the Turkish Informatics Foundation

Porcan Information Technologies Inc., established in 1985 to operate in the Automatic Identification and Data Capture sector, is the first company to provide products and services in this field in Turkey. With a staff of 160 professionals and a product range of over 950 products, PORCAN offers successful IT-based solutions according to the requirements of enterprises, and focuses on customer satisfaction. PORCAN, as an investing company, supports companies and projects, which promise a successful future on the technological platform. The hardware partners of PORCAN, a leading hardware provider in the Auto ID sector, include Intermec, TEC, Teklogix, Psion, Fujitsu, PCS, LINX, all of which are experts in their own field. Supported by its service network covering a vast geographical area and its affiliates, PORCAN is a leading solution provider in sales and distribution applications.

PORCAN Holding is an IT Holding. Activities are mainly in supply chain management and document and workflow management. Target customers are in the manufacturing, finance, government and distribution sectors. It is a 50% participation of Datamedia group via Mackley International in Holland.

PORCAN Holding is open and ready to distribute products, co-operate, represent, start new companies or discuss participations into their existing companies under its umbrella with interested parties. Of major interest is distribution companies, Internet Security and Internet applications and Vertical Market software and service companies. For advance information Dr.Andreas ZERVOS from Datamedia can be met.

OMER ERGINSOY

TURKPORT A.S.

***President of Turkport A.S.**

***Member of the Turkish Informatics Foundation**

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Web : <http://www.turkport.com.tr>

Turkport is Turkey's premier Internet portal. A subsidiary of the Medya Holding media conglomerate, Turkport launched its flagship www.turkport.com portal on 26 January 2000. The portal currently contains the following

channels: News (with live video streaming), Lifestyle (cinema, books, food, style, etc.), City Guide (15 cities currently covered), Kisstasyon (apopular music and entertainment channel with real audio streaming) and Forum (debates, messageboards and chatrooms). Daily News Search, Turkish Search and Directory Services, Finance, Health, Education, Careers, Automobile, Real Estate and Shopping Channels are all to be launched by the end of the third quarter this year.

Turkport's exclusive content providers include 5 daily newspapers (most notably Sabah, Turkey's largest selling daily broadsheet), the entire Birnumara-Hearst magazine group (38 titles such as Cosmopolitan, Esquire, FHM, Para, Aktuel, Bazaar, PC Magazine, etc.), Ziff Davis, 3 television stations (including the top rated ATV), 3 radio stations and one of Turkey's largest bookstores. Other content providers are Goal Media (world soccer), PRI (Internet based mortgage), Kariyernet (human resources) and Reuters (finanical information) nline sites and also provides internet access services to dial-up subscribers.

Turkport has a "best-of-breed" IT strategy. Turkport Technology solution providers include Vignette, Verity, Sun, Oracle, BEA and Cisco.

GOKHAN KARAKUS
DIRECTOR BUSINESS DEVELOPMENT
SUPERONLINE

Address : Yapi Kredi Plaza, A Blok, 9th floor Levent, Istanbul 80620 Turkey

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Superonline is a member of the Turkish Informatics Foundation

Superonline is the leading Internet Company in Turkey and the Turkish Speaking World Established in 1995 as one of the pioneers of the sector by the Cukurova Group, which is one of the largest conglomerates in Turkey .

Superonline is the the most successful Internet service and content provider as well as a veritical portal. With a market share of %34, Superonline has 200,000 subscribers as of April 2000. Having the richest content ompared to its competitors with its 38 channels ranging from tourism To health, Superonline is taking

great leaps towards developing e-commerce in Turkey. Superonline is not only a local Internet service provider but made an important move to become a regional brand for Turkish speaking communities. The company formed a joint venture with a Turco-German ISP in Germany in order to establish a bridge between Turkish speaking community in Germany and Turkey.

Superonline also made a cooperation with Alta Vista for a Turkish search engine.

**ZAFER KURDAKUL
PRESIDENT OF INTERPRO A.S.**

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**RUSEN YAYKIN
CEO OF THE INTERPRO GROUP**

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Interpro is a member of the Turkish Informatics Foundation

Interpro Group consists of seven companies, all active in the Information and Communications Technology market. Services given by these companies range from event organizations, publishing, market research, Internet technology development, Web design, Web marketing to Web measurement and auditing.

**AHMET ONGUN
GANTEK A.S.
CEO**

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Web : www.gantek.com

Gantek is a member of the Turkish Informatics Foundation.

Gantek was established in 1987 with the sole aim of providing third party maintenance services to the customers throughout Turkey. In 1989, Gantek was appointed as the distributor of Prime Computers, USA, which merged with Computervision, USA, in 1990. During 1991, Gantek delivered its first Sun

workstation to FNSS, Ankara through the worldwide agreement between Computervision and Sun Microsystems. Following the successful market coverage in the coming years, in 1994, Gantek was appointed as the Sun Microsystems's Reseller, responsible for Sun Microsystems Corp. products in Turkey.

In order provide services in all fields of IT technologies, in 1997, four companies - working on different areas of IT technologies- were established under the name of Gantek Technologies , Gantek, Ganpro, Alto and Tema...

Gantek is the the main company in Gantek Technologies. Gantek provides hardware, software solutions and consultancy services to a large number of prime companies that are the market leader's of their respective businesses, with its experienced and educated staff. According to the Sun Microsystem's strategy, Gantek's activities are on a sectoral basis, which includes telecommunication, press-media, manufacturing, energy & gas, finance, defense, education, retail and health care sectors.

The company has offices in Istanbul, Ankara, Izmir, Bursa and Baku. Sales and support services are expanded by solution providers in Adana, Gaziantep, Trabzon, Elazig, Erzurum and Cyprus. The most important feature of Gantek, which differentiates it from other companies in the IT sector is that Gantek is not only a "box" seller, but also has the products and experience to supply all the IT demands of it's customers.

Gantek Technologies' Mission: To help its customers in implementing and managing IT technologies, in order to provide them competitive edge in their fields.

ALPASLAN OZLU
BİLPA A.S.
CEO

Address : Yapı Kredi Bankası Bilgi Çağı Ussu 41480 Gebze – Kocaeli

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Fax : 90 262 647 17 11

E-mail : aozlu@ykb.com

BİLPA is a member of the Turkish Informatics Foundation

Bilpa A.Ş. is the provider of the IT services to Yapı Kredi Bank with 465 Branches and 1200 ATM's. Approximately 600 employee of Bilpa are working to obtain and implement leading technology infrastructure to provide competitive advantage to the Bank. Bilpa's organization can be considered in two dimension as projects and operations.

Bilpa's working fields are;

Information technology infrastructure design and implementation (Mainframe Paralel Sysplex, WAN, LAN, Branch, Swift-Merva..) Operational Services

(Mainframe, System Management, Monitoring, Error Prevention, Capacity Planning, exc.) Application Development Special Projects (Data Warehouse, Disaster Recovery, Voice and video technologies, Telephone and Internet Banking,...)

COŞKUN URAL

ITD(İletişim Teknoloji Danışmanlık Ticaret A.Ş)

Founder and Chairman of the Board

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Web : www.itd.com.tr

ITD is a member of the Turkish Informatics Foundation

ITD (İletişim Teknoloji Danışmanlık Ticaret A.Ş.) was founded in Istanbul in 1991. Due to the founder's experience in the financial industry, as well as the importance of this sector in Turkey, the financial market was the starting point of all activities at ITD. **ITD provides retail banking solutions, Internet Infrastructures (SET - SSL), VOIP and telco solutions.** In addition to providing solutions for the retail and financial sectors, ITD now offers various information technology solutions, from voice and transaction automation systems to smart phones, for other areas of businesses. Media, utility services, marketing, education, insurance, automotive and information services are some of the other markets in which ITD has already been involved.

ITD with its 50 dedicated employees not only meet, but continually exceed, customer expectations with the mission as to provide complete business solutions from consultancy to design, development and implementation, using the recent and the best technology products in transaction processing systems, voice automation systems, telecommunications and Internet technologies.

Solutions and services provided by ITD:

-
- Interactive Voice Response (IVR) Systems
-
- Computer Telephony Integration (CTI) Solutions
-
- ITD Short Message Service (SMS) Solution
-
- Transaction Automation Systems
-
- Smart Card Solutions
-

- Smartphones & Web Phones
-
- Credit Card Management System & Payment System Products
-
- Kiosk Solutions
-
- Secure Electronic Commerce Solutions; provided by **EST**, joint venture of ITD and VeriFone-HP
-
- Consulting Services; provided by **SenTek / İstanbul-Europe**; a joint venture of ITD and SenTek / Miami-USA

UNIVERSITIES

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ISTANBUL TECHNICAL UNIVERSITY
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MEDIA GROUP

VEDAT CAKMAK
INFORMATION WEEK
***Weekly Technology Magazine**
Editor in Chief

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BAKI GUNAY
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"Turkiye" is an international daily newspaper have a circulation about 400000 ; It had a glory history in the mass media field along the past 30 years ; besides having a great effect on the public opinion , it had gained a great respect among the other newspaper due to the right policies oriented .

MR.Baki Gunay will represent our newspaper on the meeting that to be held in Greece ; He is editor of our IT weekly page ; He had been editing the newest technologies & the news on this page for the IT audience.He had been editing on the monthly magazines in the field of IT; also having some reports regarding the IT ; He is also participating in Social club activities regarding the IT field,
; His past working experience :

Gunaydin 1990 -1994

Sabah 1995

TGRT 1995-1996

Turkiye 1996-

MUSA SAVAS

PC LIFE

***Weekly Informatics Magazine**

Editor in Chief

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DIDEM TUNEL

BT HABER

***Weekly ITC Magazine**

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NGO GROUP

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FARUK ECZACIBASI
TURKISH INFORMATICS FOUNDATION

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***Vice President of Eczacibasi Holding**

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Eczacibasi Group Profile

Eczacıbaşı is an internationally active health-based industrial group in Turkey. The Eczacıbaşı Group operates in three core divisions: pharmaceuticals, building materials and consumer products. It is also active in capital markets, information systems, welding electrodes and foreign trade.

With a history dating back to the 1940's Eczacıbaşı is one of the oldest industrial groups in Turkey. It is also one of the largest with a total net turnover of 1-3 billion, 38 companies and more than 7500 employees in 1999.

Eczacıbaşı Information Technology

Eczacıbasi Information Technology is one of Turkey's largest information technology companies operating in the areas of application development consultancy services, technical support training and project management. The Company's mission is to help clients use information technology to increase their competitive edge, particularly in those areas where the rapid dissemination and analysis of vital information are crucial to success.

Its current projects include launching and utilising knowledge management systems in Every Eczacıbasi Group company and preparing these companies for the internet based applications through which business effectiveness is provided and reflected to the supply chain.

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President**

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Forum Main Page**THE SECOND TURKISH-GREEK INFORMATION SOCIETY FORUM(TGISF)**

May 26-28, 2000

Athens - Greece

PROFILES OF GREEK PARTICIPANTS

Company name: MLS LASERLOCK INTERNATIONAL Inc.

Membership code: REGULAR

Mailing address : 79, 17 Noemvriou str. 54352 Thessaloniki Hellas(Greece)

Tel: 031/929090,

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E-mail : info@laserlock.com

Web site : www.laserlock.com

Contact persons and position

1. JOHN KAMATAKIS CEO
2. MICHAEL KEFALOPOULOS GENERAL MANAGER
3. PETER SKALKOS TECHNICAL MANAGER

Establishment year : 1995

Banks : EGNATIA BANK---- GENERAL BANK

Products : SOFTWARE COPY PROTECTION

Company name : MLS FIRMWARE S.A

Membership code :REGULAR

Mailing address : 79, 17 Noemvriou str. 54352 Thessaloniki Hellas(Greece)

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Contact persons and position

1. JOHN KAMATAKIS CEO
2. JORDAN KAMBAS MARKETING&COMUNICATIONS
3. PANAGIOTIS CHRISTODOULIDIS MULTIMEDIA DEPT. DIRECTOR

Establishment year :1995

Banks :EGNATIA BANK---- GENERAL BANK---COMMERCIAL BANK OF

GREECE

Products : GREEK CD ROM TITLES WITH VARIOUS CATEGORIES OF SUBJECTS. ELECTRONIC EDITIONS.

Services: ELECTRONIC FORMATION OF COMPANY AND PRODUCT PROFILES.

Company name : Mellon Technologies N. Petracopoulos SAIC

Membership code : REGULAR

Mailing address : 59 Panepistimiou Street 105 64 Athens, Hellas

Tel: 3312500-7

Fax: 3312509

E-mail : info@mellon.com.gr

Web site : www.mellon.com.gr

Contact persons and position: Stefanos Karapetsis, Electronic Transactions Manager

Establishment year: 9/1994

Companies represented: Diebold, Schlumberger, Bell & Howell, Ascom Hasler, Dynetics, Protechno, N Fireking, Seyma, Robur, De-Raat, Nemo Q, Experian, NBS

Products:

1. Bank Branch Automation: (ATMs, teller cash dispensers, Queuing Systems, Mail Communications Systems, Multimedia S/W, Credit/Debit and Club cards, Currency Processing Solutions, Card Personalization Systems)
2. POS terminals, Smart Cards, Smart Card Readers, Credit Scoring, Mosaic, POS terminals management S/W)
3. Bank Physical Protection Equipment: (Safe Deposit Boxes, Fire Protection Equipment, Money Safes, Security Doors)
4. Call Center Integration S/W

Services: Software development Installation, training and technical support

1. URL www.mellon.com.gr

Company name : LAMBRAKIS RESEARCH FOUNDATION

Mailing address : 3,Paparrigopoulou Street 105 61 Athens

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Internet: <http://www.lrf.gr>

Contact: Nikitas Kastis, Research and Development Director

Year of establishment: 1991

Products and Services: EDUCATIONAL & CULTURAL PROGRAMS & SERVICES

Banks: Agricultural Bank of Greece, Alpha Credit Bank

Company name: 01 PLIROFORIKI S.A.

Membership code: Regular

Mailing address: 438 ACHARNON STREET, 111 43 ATHENS

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Contact persons and position

1. BEIS STYLIANOS, PRESIDENT
2. METAXAS KONSTANTINOS, CHIEF EXECUTIVE OFFICER KOZATSAS JOHN, MEMBER OF THE BOARD & MARKETING DIRECTOR

Establishment year: 1987

Banks: NATIONAL, COMMERCIAL, ERGOBANK, GENERAL & PIRAEUS

Companies represented:CENTRA (USA), META Group (USA), DATAWARE (USA), NCC (National Computing Centre) (UK), OCEANOR (Norwegian), NATIONAL INSTRUMENTS (USA), ORACLE Alliance in Greece

Products

ZEUS:A software tool for the administration of a training material database

ATHENA:A software tool for the development of Hypermedia Training Applications

HERMES:An audio-video and data conferencing application

Centra 99:Centra Symposium, Centra Conference, Centra Agenda Builder

Dataware Technology:

Knowledge Management :Dataware Knowledge Warehouse, Dataware

Knowledge Directory, Dataware Agent Server

Search & Retrieval :Dataware Query Server, Dataware Inquiry, Dataware BRS-NetAnswer

Publishing :Dataware Publisher

META Group ??????????: Advanced Information Management Strategies, Application Development Strategies,Enterprise Data Center Strategies, Global Networking Strategies, Open Computing and Server Strategies, Services & Systems Management Strategies, Workgroup Computing Strategies, META Executive Council, Enterprise Architecture Strategies, Performance Engineering and Management Strategies,SPEX Service, Energy Information Strategies, Healthcare Information Strategies, Insurance Information Strategies

META Group ??µβ????????? ??????:

Predictive Infrastructure Cost Modeling ; META Group Y2K Audit Package, META Group IT Audit Package, META Group Security Consulting Package, META Group Help Desk Consulting Package, META Group Back Up and Recovery, Consulting Package

Services: STUDIES & CONSULTING SERVICES, SOFTWARE DEVELOPMENT, DEVELOPMENT OF INTEGRATED ADVANCED & VOCATIONAL TRAINING SYSTEMS,INTEGRATED SOLUTIONS, INTEGRATED BUSINESS SYSTEMS

Company name : I.T.S. INTELLIGENT TECHNOLOGY SYSTEMS S.A.

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Fax: 68 16896

E-mail: gregory@ambit.ath.forthnet.gr

Contact:Panagiotis Koutsikos, President

Gregory Labrou, Vice President-Director

Year of establishment:1996

International companies you represent

STAR INFORMATIC (BELGIUM), MICROTECHNIC (DENMARK), SEC, ATM (

ITALY), GEMPLUS (FRANCE)

Products and Services:INFORMATICS AND TELEMATICS INTEGRATED SOLUTIONS, GEOGRAPHICAL INFORMATION SYSTEMS, SCADA AND MICROELECTRONICS SYSTEMS, FLEET TRACKING SYSTEMS AND FACILITIES MANAGEMENT SYSTEMS, PUBLIC NETWORKS SYSTEMS, ENVIRONMENT SYSTEMS, TRANSPORT & URBAN TRANSPORTATION SYSTEMS

Banks:Commercial Bank of Greece, Creta Bank, Nova Scotia Bank

Company name :DATALEX S.A.

Membership code :Regular

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2. George Zervas, Sales Manager
3. Catherine Pana, Marketing Manager & P.A.

Establishment year :1984

Banks : ALPHA CREDIT BANK

Companies represented:DATALOGIC S.p.A., DATASENSOR S.p.A., SCANTECH B.V., ELTRON- ZEBRA TECHNOLOGIES Corp., ELTRON CARD PRINTERS DIVISION, AXIOM American Magnetics Corp., AXIOME-ALPHA S.A., BALTEA S.p.A., LXE Inc., CARL VALENTIN G.m.b.H., CELLULAR ITALIA S.p.A., ITRONIX HUSKY COMPUTERS Corp., RJS Inc., MELTEC G.m.b.H.

Products & Services :AUTOMATIC IDENTIFICATION & DATA CAPTURE TECHNOLOGIES OF BAR CODE, MAGNETIC STRIPE, RF/DC, RF/ID, OMR/OCR/ICR SYSTEMS, VISION, SMART CARDS, PHOTOCELLS & TEMPERATURE CONTROLLERS, INDUSTRIAL AUTOMATION, BAR CODE PRINTERS AND PLASTIC CARD PRINTERS, MOBILE PHONE ACCESSORIES,

CONSUMABLES, etc..

1. URL www.datalex.gr

2. Tel. 9939502

Company name : INTRASOFT S.A. - HELLENIC JOINT STOCK COMPANY OF SOFTWARE DEVELOPMENT AND DEVELOPMENT OF MULTI-USE ELECTRONIC SYSTEMS.

Membership code : Regular

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Manos Petoussis, *General Manager Finance & Administration Division*

Establishment year :1987

Banks:Alpha Credit Bank, Citibank, Banque Nationale de Paris, Eurobank

Companies represented: COMPAQ, HEWLETT PACKARD, IBM, PERIPHONICS, STERLING SOFTWARE, REMEDY SOFTWARE, INFORMATION DYNAMICS, ORACLE, SL CORPORATION

Products: PROFITS, BCCS, NOMOS, ??? ?EDITATION DEVICES, HELIOS, CALL CENTERS, PLAMS, FIRST CLASS, ACOMON, ARTEMIS,

Services:OUTSOURCING SERVICES, MANAGED SERVICES, INSTALLATION, MAINTENANCE/TECHNICAL SUPPORT, OPERATION, TRAINING

URL www.Intrasoft.gr

Company name: INTRASOFT

INTRASOFT is the largest Software House and Systems Integration company in Greece, with a significant international presence in numerous Information Technology and Communications projects in the EU, Cyprus, Lebanon, Malta, Romania and Russia.

INTRASOFT belongs to the INTRACOM Group of Companies - which is a well-established provider of Telecom Products and Services in the Greek and international markets.

Established in 1987, INTRASOFT employs more than 780 persons (950 including affiliates).

Company name: STET HELLAS TELECOMMUNICATIONS S.A.

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Fax: 68 06 529

E-mail: stet_ccare@popper.forthnet.gr

Internet: <http://www.telestet.gr>

Contact: Giacinto Cicchese, Managing Director

Year of Establishment: 1992

Products and Services

MOBILE TELEPHONY, INTERNATIONAL ROAMING, VOICE ?????????? PLUS, FAX TRANSMISSION & DATA TRANSMISSION, TELESTET DIRECTORY INFORMATION (1261), ??? INFORMATION (1261 OR131&132), CUSTOMER SERVICE, SHORT MESSAGE, TET-A-TET PRIVILEGED ORGANIZER, ? - FREE

Banks: Citibank, Midland Bank

Company name: DELTA INFORMATICS S.A.

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Contact:Andreas Drimiotis, Managing Director

Year of establishment:1984

International companies you represent

PLATINUM SOFTWARE CORPORATION VBAND

Products and Services:

OUTSOURCING OF INFORMATION SYSTEMS SERVICES, CREDIT CARD
MANAGEMENT

AND AUTHORIZATION SERVICES, TRANSACTION SWITCHING SERVICES
(DELTANET), SOFTWARE

DESIGN AND DEVELOPMENT PRIMARILY FOR FINANCIAL INSTITUTIONS,
ENTERPRISE

RESOURCE PLANNING AND BUSINESS SOLUTIONS, MEDIUM AND LARGE
SCALE INFORMATION

SYSTEMS AND INTEGRATION, REPRESENTATION AND SUPPORT OF
SOFTWARE AND

HARDWARE PRODUCTS

Banks:Alpha Credit Bank

Company name:INFO-QUEST AE

Membership code:REGULAR

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3. IOANNIS MALAMAS, GENERAL DIRECTOR OF FINANCE

Establishment year : 1981

Banks: NATIONAL BANK OF GREECE, COMMERCIAL BANK OF GREECE, EFG EUROBANK, ALPHA CREDIT BANK,PIREUS BANK,ERGO BANK

Companies represented: HEWLETT – PACKARD, COMPAQ, MICROSOFT, CISCO, LUCENT, 3COM,SUN

Products: PC'S, PRINTERS, MULTIMEDIA, MONITORS, NETWORKING, POS SYSTEMS, SOFTWARE, MASS STORAGE, UPS, CONTROLLERS, MOTHERBOARDS

1. URL www.quest.gr

Company name: Planet Four Networking

Membership code : Regular

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2. George Venetsanos –General Manager
3. Emmanouil Voyiatzis –Technical Manager

Establishment year 1997

Banks :National Bank of Greece

Services : Installations electronic, telecom &data networking material & systems

Company name: HELLENIC TELECOMMUNICATIONS AND ELECTRONICS INDUSTRY, INTRACOM

Membership code: 1 – Reglaru

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Web site: <http://www.intracom.gr>

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2. Konstantinos Dimitriadis, Vice Chairman & Deputy Ceo
3. Konstantinos Tsoukalidis, Vice Chairman

Establishment year: 1977

Banks: Alpha Credit Bank, City Bank, National Bank of Greece, Hypo-Und-Vereins Bank, BNP, Barclays,

American Express

Products & Services:Public Telecommunication Networks, Telecommunications Systems Software, Intergrated Business Networks, Network Management Systems, Energy Management Systems, Satellite Applications,

Defense Systems, Intergrated Wagering Networks

Company name:PANAFON SERVICES

Membership code:FIXED

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3. YIAMPANA ELEANNA / MEDIA & PUBLIC RELATIONS MANAGER

Establishment year: 1993

Banks: CREDIT BANK, BANQUE NATIONALE DE PARIS

Products: Telecommunications products

Services: Telecommunications services

Company name : ??FORMER S.A. INFORMATION TECHNOLOGY

Membership code : REGULAR

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 1. GEORGE KARYDIS/MANAGING DIRECTOR.

Establishment year :1979

Banks : ALPHA CREDIT BANK, COMMERCIAL BANK OF GREECE, BANK OF CYPRUS,
NATIONAL BANK OF GREECE.

Companies represented: IBM, HEWLETT PACKARD, TEMENOS, ORACLE,

INFORMIX, ARDENT,
BROKAT, CFS, GLOBESET, IVU, MICROSOFT.
Products: IFS, ATLAS, GLOBUS, CARD MANAGEMENT SYSTEM, B-DIRECT
(DIRECT BANKING SYSTEM),
B-SET (E-COMMERCE), ATM-P.O.S., ELECTR. FILING & WORKFLOW
SYSTEM, MANAGEMENT
SYSTEM OF INCOMING-OUTCOMING FAX, PERIMETRIC SECURITY
SYSTEM, ITINERARY
SYSTEM & MANAGEMENT SYSTEM OF TRANSPORTATION
Services :INTERGATED SOLUTIONS, H/W-S/W IMPLEMENTATION,
MAINTENANCE & SUPPORT OF H/W-S/W, CUSTOMISED APPLICATIONS,
NETWORKS,
CONSULTING SERVICES, PROJECT MANAGEMENT, ACCOUNT
MANAGEMENT

Company name :IFS Hellas S.A.

Membership code: Regular

Mailing address: 105, Michalakopoulou str 11527 Athens Greece

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E-mail: ggram ifs.gr

Web site:www.ifs.gr

Contact persons and position

1. Elias Kyriakakis Managing Director
2. Caterina Stathis Deputy General Manager
3. Stephen Tavoularis PDO Manager

Establishment year: 1990

Banks: Bank of Piraeus, Eurobank, Ergobank

Companies represented: IFS AB (ERP Software), Oracle (RDBMS), Microsoft,
Hewlett Pachard

Products: IFS ERP Software, Software application for the support of Secretarial
services of the University,

Financial Software, High technologies integrated solutions

Services: Specialised applications software, Search key – categories

1. ERP Software
2. IT Solutions
3. Scientific hardware software
4. Educational Software

1. URL www.ifs.gr

Company name :OPEN Services Ltd

Mailing address :29 Evelpidon str - Athens, Zip Code 11362

Tel: 9792577-9

Fax: 9792528

E-mail : editors@open.gr

Web site :www.open.gr

Contact persons and position

1. Trifon Sotiropoulos IT Services Manager
2. George Karouzos Technical Manager

Establishment year:1993

Banks: Credit Bank

Services :IT Publications, Studies, Integration Services, Web Services

1. URL www.open.gr

Company name :FORTHnet S.A.

Membership code: Regural

Mailing address : Thetidos 6 – 115 28

Tel: (01) 7295100

Fax: (01) 7258520

E-mail: pr@forthnet.gr

Web site: <http://www.forthnet.gr>

Contact persons and position

1. Pantelis Tzortzakis, CEO
2. Panos Papadopoulos, Commercial Manager
- 3 Manolis Silligardakis, Sales Manager

Establishment year :1996

Banks :PIRAEUS BANK, EUROBANK

Companies represented : Sterling Commerce Inc.

Services: Dial Up, Web Services, Deticated Line, Financial Services, Total Telecommunication Solutions

1. URL www.forthnet.gr

Company name : OTE SA

Membership code : FULL

Mailing address : L. Kifisias 99151 24 Maroussi

Tel: ??????? 1239

Fax: 6810899

E-mail : ote@ote.gr

Web site : www.ote.gr

Contact persons and position

1. ...I. Staikos e-mail : istaik@ote.gr

2.....V. Benetos e-mail: vben@ote.gr

Establishment year : 1949

Banks : National Bank of Greece

Products : Telecommunication equipment , Telephone directories

Services : Basic Telephony , ISDN, Data, Intelligent network

Company name : SINGULAR S.A.

Membership code:REGULAR

Mailing address: 29, ALEXANDRAS AVENUE. 114 73 ATHENS

Tel: 6455011

Fax: 6479635

Web site:www.singular.gr

Contact persons and position:

1. KIRIAZIS ANTONIS , GENERAL MANAGER.
2. MYRIANTHIS KONSTANTINOS , VICE-PRESIDENT.
3. TSANAKA GEORGIA , FINANCIAL DIRECTOR

Establishment year:1987

Banks: CREDIT BANK, ERGO BANK, NATIONAL BANK, GENERAL BANK, COMMERCIAL BANK, EUROBANK, TELESIS.

Companies represented: BAAN, PROGRESS, DANWARE, SURADO, ORACLE, INFINITE, MICROSOFT.

Products: SINGULAR LOGISTIS, ESODA-EXODA, EUROFASMA, OFFICE MANAGER, MANAGER, MANPOWER, HOTEL MANAGER, BAAN, OPEN, SINGULAR UTILITIES, SINGULAR ENTERPRISE.

Services: SOLUTIONS INTERGRATOR

Company name :POULIADIS & ASSOCIATES S.A.

Mailing address:142, Sigrou Avenue 17671 Kallithea

Tel: 92 42 072

Fax: 92 41 066

E-mail: info@pouliadis.gr

Internet: http://www.pouliadis.gr

Contact: Athanasios Pouliadis, Managing Director - Ilias Spathas, General Manager

Year of establishment:1980

International companies you represent

EPSON, INTEL, CTX, ELITEGROUP, SEAGATE, AVISION, EIZO, SONY, TATUNG, VIKING, DIAMOND, MATROX, CREATIVE, AIMS LABS, AROWANA, PLEXTOR, APC, DIGITAL, COMPAQ, SIEMENS, CISCO,3 COM, BAY NETWORKS, US ROBOTICS, ZOOM, MICRONET, ADAPTEC, TOSHIBA, FUJITSU, PERCOM, DIJI, DAP, KEYLOGIC, MIS, COREL, SYMANTEC, RECOGNITA, AUTODESK, NETGEAR, NETSCAPE

Products and Services

MANUFACTURING/SALES OF COMPUTERS.DISTRIBUTION OF PERIPHERALS, SOFTWARE MANUFACTURING/DISTRIBUTION, PLANNING-ANALYZATION-ORGANIZING OF INSTALLATIONS, SERVICE, SEMINARS-TRAINING, INDUSTRIAL & RETAIL SOLUTIONS

Banks:National Bank of Greece

Company name: COSMOTE – MOBILE TELECOMMUNICATIONS S.A.

Membership code: Full Member

Mailing address: 44 Kifissias Ave. 151 25, Athens, Greece

?-mail: customercare@cosmote.gr

Web site: <http://www.cosmote.gr>

Contact Persons and position

1. Irini Nikolaidi Legal Adviser

2. Damianos Haralambidis Products & Marketing Director

3. Christos Hristopoulos IT Director

Establishment Year: 1996

Banks: NATIONAL BANK, ALPHA CREDIT BANK, EFG, EUROBANK, CYPRIAN BANK

Products: Mobile Telecommunications

Services: Two broad categories of services are offered:

1. Contract Mobile Telephony
2. Cardmobile or Prepaid Mobile Telephony

Beyond the above mentioned services, the company provides a wide range of added value services, such as:

Customer Care Service ;Voice Mail Service, Short Message Service, Data & Fax Service

Directory Information & Connection Service, Roaming Service, Stock Market Service, General Information Service

AFFILIATE COMPANIES

INTRASOFT INTERNATIONAL S.A., OROS SOLUTIONS S.A., DATABANK S.A., EUROCOM EXPERTISE S.A.,

INFORM PROCESSING SERVICES S.A., GALANIS SPORTS DATA

Main activities

The company's main activities are the following:

- Development and integration of Information Systems
- Development of various S/W products (e.g. in banking, telecom, business automation)
- Provision of various types of services related to the above as well as outsourcing and managed services in different areas.

The customer base consists of public organizations, European Community institutions, banks, telecom, operators and large private companies.

INTRASOFT's major activities include the provision of integrated solutions, software development, provision of consulting and support services and R&D. In addition INTRASOFT is awarded with both ISO-9001 and AQUAP-13 (NATO)

certifications for software development.

The most significant areas of INTRASOFT's involvement are:

Government & Utilities

- Tax Information System (TAXIS) for the Ministry of Finance
- Information System, technical and data processing services for the collection of large property tax
- Information System and Network for the Port Authority of PIRAEUS
- Custom Information System for the Ministry of Finance
- National Security Information System
- Athens International Airport Information System
- Integrated Information System for the Hellenic Postal Services (ELTA)

Telecommunications

- Billing and Customer Care for the Hellenic Wire-Line operator
- Development of TMN compliant Mediation Devices for Public Switches, and Traffic Management Systems
- Telecom specific Business Support Systems
- Establishment of a Telecom Competence Center for EMEA in co-operation with ORACLE

Banking

Integrated System for Retail Banking

INTRASOFT, having strategically invested in the Banking domain for several years has designed and implemented an integrated Banking Information System called PROFITS.

- Integrated Data repository for all functions/processes
- CASE based implementation ensures structured transfer of know-how to Intrasoft's customers
- Portability to most HW-SW platforms

Travel & Tourism

FirstCLASSTM Systems

FirstCLASSÔ Systems is a Travel and Tourism Services Management and Distribution System. It uses up-to-date Information Technology (IT) to perform real-time reservations for a variety of travel and tourism services in a user-friendly graphical interface (GUI). FirstCLASSÔ can be used either as an internal system for a service Provider (Tour Operator-Wholesaler) or as a General Distribution System (GDS) for the distribution of the Providers' services.

Information Provision and Dissemination Systems

The CORDIS and PROSOMA services of European Union as well as the development and operation of Information Services of Technical Chamber of Greece, and the maintenance and operation of NOMOS (Legal Information Base) are among INTRASOFT's activities in this area.

Advanced Enterprise Solutions

INTRASOFT is involved in the development and integration of Advanced Enterprise solutions, including:

- Call Centers
- Help Desks

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2nd GREEK-TURKISH INFORMATION SOCIETY FORUM

26-28 May 2000

ASTIR PALLAS RESORT

Hotel: *APHRODITE*, Meeting Room: *AIGAIO HALL*

Saturday 27 May 2000

INTRODUCTORY SPEECHES

- Mr. **Spyros Vyzantios**, President of SEPE
- Mr. **Faruk Eczacibasi**, President of TBV
- Mr. **George Metakides**, European Commission, Responsible for Information Society Technologies
- Mr. **Socratis Kokkalis**, President of INTRACOM

PARALLEL WORKING GROUPS

A.Businessmen-Enterprises

GR Coordinator: **Mr. Christos Papathanos**, Managing Director CPI, Vice President of the Board of Directors of SEPE

TR Coordinator: **Mr. Zafer Kurdakul**, President Interpro A.S

RESULTS

Public Sector:

1. e-government is the way to go
2. Both countries are planning and running large re-engineering projects in the public sector.
3. Furthermore, Greece has to comply with the e-Europe targets as decided in

the Helsinki meeting.

4. Speed to implement and skills to use are critical and both countries will fall short. Outsourcing is required.
5. Exchange of experience and know-how between the two governments is essential. Communication on all levels must start as soon as possible.

Education

1. Two million skills are missing in Europe today and an increasing part of this is IT skills
2. Human resources in the two countries are limited. Immediate and mutual measures must be taken. Projects such as distance learning must be initiated. Resources in neighboring countries can be used.
3. Expertise centers must be formed in both countries to cumulate and share expertise.

Banking

1. Banking in both countries are under threat. New players such as Telco's, ISP's and others have started to direct the e-banking sector and reflections will be seen in both countries.
2. The other threat is that the banks have to change the majority of their core banking investments in the coming years. Human resource is the scarce resource.
3. Therefore collaboration, joining forces are definitely needed.

Commerce

1. An electronic board must be established by SEPE/TBV to let companies give and receive messages to each other.
2. Similarly a portal must be activated which will lead to B2B operation across the sea.
3. A representative sector such as Tourism must be selected for the B2B. Common things such as; electronic handling of payments, contracts, fund transfer..once developed for this sector may be transferred to the other sectors.
4. SEPE proposes to hold another meeting specifically on e-commerce, funded by EU means and make it on a small Greek Island near the border at the end of September.

Telecom

1. Telecommunication Companies are not represented in these meetings at necessary levels, especially on the Greek side.
2. Liberalization is ahead of both countries. This will result in more investment and more business.

General

1. The future use of European Funds for mutual projects in both countries is

- very important. Such projects must be defined and worked on.
2. The EurAsian region, we both are in, has a very large business potential and together we may use these vast opportunities.
 3. Turkey needs the experience Greece has with the European Union, rules regulations, legislations, funds, projects and relations.

B. Academics

GR Coordinator: **Mr. Christos Halkias**, Professor, National Technical University of Athens

TR Coordinator: **Mr. Selahattin Kuru**, Professor, Bogazici University

RESULTS

Following presentations were given in the Workgroup:

1. Prof.P.Georgiadis on Public Sector and Tax System(TAXIS) organisation
2. Prof.B.Maglaris on the architecture and technical details
3. Prof.C.Halkias on advanced banking information systems
4. Prof.G.Doukidis on e-commerce structure of new courses in EBSA
5. Prof.S.Kuru on the organisation of Turkish higher education and enlarging the meetings.

Action Plans and Proposals

Education and Training:

- 1.
2. Exchange of faculty and students, especially graduate students
- 3.
4. Distance education

Tele-teaching joint projects on three specific courses.

Research project on the creation of Virtual Labs.

Interconnection:

Interconnection of national research networks ULAKNET +GRNet

Research and Development:

- 1.
2. Joint co-operation in Tele-medicine
- 3.
4. Research in joint programmes in the area of security in e-business

Meetings:

1. Participation and joint events in upcoming meetings such as IST2000 Nice, ISCIS Conference in Istanbul, TBV Heads of the Computer Engineering Departments Meeting in October.
2. Organisation of workshops, summer schools, conferences

C. Non Governmental Organizations

GR. Coordinator: **Mr. Spyros Bakogiannis**, President of the Greek Computer Society

TR. Coordinator **Mr. Faruk Eczacıbaşı** President of Turkish Informatics Foundation

RESULTS

1. Increase and coordinate efforts to appoint an IT Minister in both countries.
2. Common understanding that all major public projects should be outsourced by private enterprises
3. Joint projects and proposals to be accomplished with the coordination of Greek consultant companies who has the experience.
4. Launch a lobbying activity aimed at obtaining from the telecom operators and governments;
 - o special pricing policy for the internet for educational organisations,
 - o special pricing policy on telecommunications sector between the two countries.
 - o free access by Greek and Turkish industry to the NATO owned Greek-Turkey-Italy telecommunications cable and infrastructure.
5. Launch a training initiative, asking for EC (IST) support
6. Greek Companies based in Turkey can be members of TBV free of charge accordingly Turkish Companies based in Greece can be member of SEPE free of charge.
7. SEPE will coordinate the Greek delegation and stand in Bilisim 2000 in Istanbul
8. SEPE will introduce TBV to the European Association (EISA) during the next meeting, September 15-16,2000 in Corfu.
9. Speakers from SEPE and TBV will introduce the aims and results of the two IS Forums at IST2000 Conference in Nice.
10. Implement a staj project of Turkish students to work for Greek Companies.

D.Media-Press

GR Coordinator: **Mr. Stathis Haikalis**, journalist
KNOW HOW

TR Coordinator:**Mr.Vedat Cakmak**,journalist
INFORMATONWEEK

RESULTS

Provide edited content, free of charge, to any web portal that would be created under the sponsorship of the Greek-Turkish IS Forum.

The Media group will, in particular, provide content, and do the editing work, relevant to the ICT markets in Greece and Turkey.

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THE SECOND TURKISH-GREEK INFORMATION SOCIETY FORUM(TGISF)
May 26-28, 2000
Athens - Greece

SPEECH OF MR. SANCAR SAYIN MP OF REPUBLIC OF TURKEY

IT TECHNOLOGIES AND SOCIETY

We have been witnessing the formation of a new world order with onset of the new century. After the second half of the 20th century, we see that the improvements in information technologies along with developments in the communication technologies have gained a new dimension. Millions of people are interconnected via Webs called “the Internet”, all political and economic borders are overpassed and information has become attainable for everyone. Therefore this new era is called “the Information Era” and the people are called as the “Information Society”.

The concept of “Information Society” includes also the hopes and expectations towards the future. This concept, it aims to describe a society organized in order to use, produce and disseminate the information. And internet, being the most important instrument in which all these are realized, is being constantly improved and becomes more widespread each day.

It brings many new concepts to our lives such as e-trade, e-education and e-state. Re-structuring of all institutions, both official and private, are on the agenda.

Trade became one of the most important fields in which internet is most effective. Today, a 50 billion\$ e-trade volume is being talked about. It's expected that this will reach 350 billion\$ in 2 years and 700 billion\$ in 4 years. Naturally, many countries are exerting efforts to improve their technological infrastructures, in order to get bigger shares from this global market,

E-trade is creating important opportunities especially for small and medium scaled enterprises (SMSEs). Through trade via the internet, these enterprises can expose their productions to a larger market, increase their interests by decreasing the cost of stocks, while at the same time decreasing their cost of bureaucracy. It is therefore highly important that the necessary infrastructure is established so that the SMSEs can actively use the internet technology as soon as possible. The legal deficiencies which hinder the improvement of e-trade should be eliminated. The recognizing of validity of contracts made in the electronical environment, which legal norms will be valid in exportation and importation, how the consumers rights will be guaranteed and nonexistence of electronical arbitration institutions are the biggest problems that should be urgently resolved.

Information technologies are creating a significant capacity of employment. Nevertheless, the lack of skilled labour force in this field starts to be an important problem. Today, approximately 4.5 million people in EU countries are working in information technology based jobs. In addition to this, there exist an unfulfilled capacity of 500.000 jobs with this number increasing everyday. The technologically developed European countries and the United States are trying to fulfill this deficiency by the skilled human sources of the developing countries.

German Chancellor, Mr.Schröder's saying that they will transfer technology workers from the countries of Far East and Asia emphasizes the importance of the problem. It is for this reason that the education in all levels should be readjusted according to demands of the new era.

The main capital of the next century will be knowledge and information. Because of this, the advancement of new education methods based on information

technologies will be inevitable. The EU countries have begun to expand information and communication technology in all schools. A project has been initiated for same reason in Turkey and first of all it has been implemented in the school which were given priority.

Communication technologies bring the reorganization of the state to agenda. The relations of the state institutions with society and the relations of institution with each other should be rearranged. The important developments which would be introduced by the new communication technologies is securing the services given by the state to its citizens in a more shorter time and without any fault, the easy access of the citizens to all kinds of information except for confidential documents and presenting his demands directly and formation of a state structure where a transparent and democratic participation will be realized.

A group named Information Technologies was formed in the Turkish Grand National Assembly with a view to directing the development in the information and communication technologies with correct plans and policies and establishing a sound institutional infrastructure. The main task of the Group is to establish policies based on Information and Technologies and produce plans and programs with respect to the reorganization of the state. The Group has prepared a draft bill on Tekno-parks and the foundation of a Ministry for Information Society up to now.

Lastly, the rapid solution of the challenges faced in the Information and Communication Technologies globally should be the common goal of all the governments and NGOs. "Digital Divide" which arises not only between the developed and other countries but also even among the social classes in a country will be most important problem of the century. For this reason everyone should be given the right to make use of Internet cheaper and to develop his own skills. I believe that all the efforts exerted in that direction will improve the peace among the societies and brotherhood. I greet all of you with respect.

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**THE SECOND TURKISH-GREEK INFORMATION SOCIETY FORUM(TGISF)
May 26-28, 2000
Athens - Greece**

**SPEECH1 OF MR.FARUK ECZACIBAŞI PRESIDENT OF THE TURKISH
INFORMATICS FOUNDATION**

Ladies and Gentlemen...

Fellow believers in cooperation, knowledge and peace... **Friends**...

It is indeed a pleasure to realize today, the second meeting of like minds across our shared sea...

This second meeting has been eagerly awaited, I am sure, by everybody involved... It is my belief that the movement with humble beginnings started in December in Turkey is gaining momentum... Today, I note the attendance of top government officials with pleasure.

Our first meeting was the one where ground rules were set... This one will be a chance to strengthen ties and explore concrete collaboration opportunities...

When we first dreamed of this forum, -mind you... it was before Helsinki summit- we aimed at building another bridge across two neighbors, who by luck. The synergy is there... **a Greece, the south-east corner of today's European Union. ...and a Turkey, a melting pot of mentalities, attitudes and history, but facing to the west...**

Both share a violent past but have managed to distance themselves from it...

Both are looking towards a better future where knowledge is created and shared for the common good...

Both are looking for a place where they can at last accept differences and even embrace them...

The times are changing... Needs and expectations are changing... The oncoming digital age gently, **and sometimes not so gently** persuades us to put aside differences... To put the human being in the center... To establish relationships... To become stakeholders in each other's affairs... To question how governments work, how profits are made, how goods are manufactured...

Ten years ago, **Information Society** was just around the corner... In the next five years, the concept had become larger: **Digital Age**...

RIGHT NOW WE ARE SITTING DEEP IN THE "**NEW ECONOMY**".

Soon it will be the **Knowledge Era** bringing with it enormous economic and social change... People are much closer in thought, democratic ideals, social concerns... NGO's bring people with the same beliefs, interests and principles together... Ideas circle the globe in a single day... News flash across our screens... Transparency in business or government dealings has become a necessity... People know more, dream more, demand more...

In his opening remarks in Turkey, Dr. Papaconstantinou declared that Information Society is not only about technology... It is about democracy, freedom, opportunity and solidarity... About creating open societies where knowledge is used for prosperity...

I **wholeheartedly** agree with his observation... Yet I have more to add... I believe that the digital age is about **interdependency, transparency and mutual responsibility**...

Interdependency, because local incidents have international effects. The crisis in

the Far East reduces jobs 10,000 kilometers away in Turkey. Russia falls and pulls down Europe with it... Poverty in the Caribbean means more drugs in American streets... Whether we like it or not, we are interdependent...

Transparency because, globalization necessitates standards and similar methods of conducting affairs, be it business, government or commerce... Transparency is demanded of institutions, governments, NGO's... People are concerned about how they are governed, how money is earned...

Mutual responsibility, because we cannot expect to profit from activities we have not contributed a fair share... Everywhere in the world many people have stopped complaining and started contributing... Accepting responsibility as stakeholders for decisions made in business or the government that are going to influence them.

Once upon a time, it was common to keep knowledge to yourself...

Knowledge was power... We did not share... We did not pool resources... We did not look for solutions together... Divided by common greed, we looked for competitive advantage in information we called "proprietary"... Societies, communities, nations, like our minds were closed...

We did not listen to wise men before us... We did not look for wisdom in the words of a Chinese philosopher who lived two thousand five hundred years before us... Confucius' FAMOUS **egg story**:

"If you have an egg and I have an egg... You give me one and I give you one... What do we have? One egg each... However, if I have a story and you have one, I tell you a story and you tell me a story what do we have? Two stories each"

It is time we started listening to those words... It is time we started to enrich each other through shared knowledge... through cooperation...through working for the same ideals... After all, information technologies are all about communication!

Ladies and gentlemen, I welcome you all to the second meeting of the Turkish – Greek Information Society Forum...

AND THANK YOU DEAR HOSTS, GIVING US SUCH A WONDERFUL OPPORTUNITY FOR A JOINED ACTIVITY IN THIS BEAUTIFUL ENVIRONMENT.

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**THE SECOND TURKISH-GREEK INFORMATION SOCIETY FORUM(TGISF)
May 26-28, 2000
Athens - Greece**

SPEECH2 OF MR.FARUK ECZACIBAŞI PRESIDENT OF THE TURKISH

INFORMATICS FOUNDATION

Ladies and Gentlemen:

Today, as we have gathered here, we have much to celebrate...

We are here to celebrate a collaboration taking shape before our very eyes,

we are here to celebrate the joined hands of Turkey and Greece,

we are here to celebrate the digital age and all its possibilities...

We are here to celebrate we belong in the informatics industry rather than anywhere else...

For the past twenty years, informatics has been a nice industry to be in... Although in the daily grind it is hard to notice... Why is it a good place to be in?...

Because of the human element innate in the communications efforts. It brings people and ideas together, solutions are quicker to find, distance is no longer a limitation...

Digital Economy is like a powerful engine that drives the new sort of production...

It is the engine that attracts investment, increases productivity and innovation, allows for better allocation of resources and helps reduce inflation...

In the Digital Economy, we will all need new competitive strategies, new business processes, new organizations...

AND EYE-GLASSES WITH DIFFERENT COLOUR.

The Internet, e-commerce, e-business, e-mail... These are changing our lives in crucial ways... Radical changes that we may not be adequately prepared for...

However, new conditions necessitate new adaptations... Although there are lots of social research that needs to be done on this subject, we can continue looking for opportunities that the huge developments in technology have made possible...

Business is forever changed by the developments in information technologies...

Companies will be free of excess inventory and huge overheads in terms of rent and human resources...

Telecommuting, a far fetched idea a few years ago will be a swift reality with WAP technology...

Now senior citizens and disabled people need not leave their homes to attend to their basic transactions...

One such opportunity exists in **governments and the relationship between the governing body and citizens...** Transactions that used to take days, or even weeks will be **resolved within minutes...**

The relationship between the citizen and the government will fundamentally change and governments will, sooner or later, have to place the citizen in the very center of its focus... **And treat him as a customer!... OUTLAWS** will be identified on the spot and policework will take on a new and different aspect... Thanks to Information technologies, the world will be a safer place to live in...

NOT THE OTHER WAY AROUND, AS MOST OF THE PESSIMISTS PREDICT. EVEN A WORLD OF COMPUTER VIRUSES AND TERRORIST ATTACKS IS VERY EASY TO VISUALISE... **DON'T FORGET, DEVELOPING PROBLEMS TO SOLUTIONS ARE ALSO ACCELERATING IN HIGH SPEED.**

Another one is in the field of health... **WAIT A COUPLE OF MONTHS AND THE "Human Genome Project" is going to be concluded years before its estimated deadline...**

Difficult operations are broadcast so that doctors will have a chance to replicate the operation...

Genes are going to replace medicines soon... Doctors will find a way to give us the promised 120 years in one way or another...

Scientific research has greatly benefited by bringing virtual teams together to work on a part of a bigger problem... Times have been cut short, creativity has multiplied and solutions are many...

Education is maybe the most important area to be affected by the developments in digital technology... **EVENTHOUGH 50% OF THE HUMANS ON EARTH DIDN'T TOUCH A TELEPHONE, YET,** Internet makes it possible to reach the remotest areas in the world and creates equal opportunities for every child and adult wanting to know more...

As expected, the digital tide did not leave a single corner of the earth untouched... People with similar minds came together over the Internet, they formed virtual communities and accepted responsibility for solutions... They pinpointed areas where most urgent help was needed... They searched for solutions to create the most impact... In other words, NGO's all over the world used digital technology to create needed answers...

Turkey in general and **Turkish Informatics FOUNDATION in particular,** could not stay out of this movement...

Several projects covering a wide range of topics were started in areas where the digital technology could make the most difference... To give examples of a selected few...

Virtual School, based on EOE simulation models, aims to create a school on the

network to provide equal opportunity in education nationwide... This school will be independent of time and location... Students will create and share knowledge to learn to learn... This project is expected to speed up the process of transformation of Turkey into the information Society, in step with the rest of the developed world...

Turkish Informatics FOUNDATION, has agreed to provide the training and seminars for the international Informatics 2000 trade fair held in Turkey annually... The purpose of this undertaking is to inform the public and the IT sector.

To educate and train the IT media, we have established a training course which has become a larger project followed up with round table discussions on a different subject each time...

We believe that with the onset of wide information availability, governments find it hard to keep up with this flood... Therefore, NGO's need to take up some of the information gathering and policy making functions of the traditional governments... Turkish Informatics FOUNDATION acts as a think tank for the government to provide vision and views on government policies... Projects presented to the government include, Legal Infrastructure and Framework, IT Standards, the findings of the Committee for Internet Ethics and National Individual Records System.

In the health area, TIS, is leading a movement to bring together life support and information technologies to create awareness in the media and public about how developments in technology make life easier for people with disabilities and senior citizens...

There are many more that we have not mentioned here... All those projects, taken together serve the purpose of ushering the digital age in Turkey... Each one of them is aimed to make a difference, to serve a need... It excites us to no end that we may be able to cause a change in how things are done... To question common truths, to find different angles to age old problems... In short, be part of the community... both national and global...

Collaboration opportunities await both sides of this meeting... Through a concrete alliance, these and many more issues will find solutions... It is far better to be a contributing member of the global community and to reach across differences to rejoin age-old friends...

Ladies and Gentlemen... Partnership for a better future... First in our region, then in the global community...

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**THE SECOND TURKISH-GREEK INFORMATION SOCIETY FORUM(TGISF)
May 26-28, 2000**

Athens - Greece

PRESENTATION OF SELAHATTİN KURU

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THE SECOND TURKISH-GREEK INFORMATION SOCIETY FORUM(TGISF)

May 26-28, 2000

Athens - Greece

PRESENTATION OF SELAHATTİN KURU

Technology in Banking

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